



## Eric R. Allon

Partner

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### PRACTICE AREAS & INDUSTRIES

Fiduciary Practice Group

COVID-19 Response Team

Real Estate Law

Corporate and Business

Hospitality

Banking and Finance

Workouts and Restructurings

### EDUCATION

Northeastern University, J.D.

Wheelock College, M.S.

Harvard University, B.A.

### BAR ADMISSIONS

Massachusetts

### COURT ADMISSIONS

U.S. District Court for the District of Massachusetts

U.S. Court of Appeals for the First Circuit

### MEMBERSHIPS & ACTIVITIES

Greater Boston Chamber of Commerce, Member

AIPAC, Member in Real Estate Division

### Overview

Eric Allon's principal practice areas are real estate law and business law, with particular emphasis on commercial leasing, the acquisition, management and sale of properties, financing transactions, commercial loan workouts and residential and commercial development. Eric is a leading member of our fiduciary practice group assisting clients in identifying and resolving fiduciary conflicts. His clients include commercial landlords, tenants of retail and office space, hotel and restaurant operators, fiduciaries, brokers, and lawyers. Eric's clients often credit Eric's responsiveness and business acumen with maximizing their business opportunities and minimizing their financial and legal risks.

Recently, Eric has been representing landlords and tenants on rent relief matters, including negotiations concerning rent abatement, rent forbearance and force majeure related to the pandemic.

### Representative Matters & Significant Transactions

- Representation of Clarks Americas, Inc. in a lease transaction for its new Americas headquarters in Waltham, Massachusetts
- Representation of Welch Foods, Inc., A Cooperative in lease transaction for its world headquarters in Concord, Massachusetts
- Representation of Fireman Capital Partners LLC and The Paul and Phyllis Fireman Charitable Foundation in lease transactions for their offices at Watermill Center, Waltham, Massachusetts
- Representation of sellers for \$100 million dollar multiple hotel sale and associated 1031 acquisitions of several properties
- Representation of borrowers for \$79 million dollar ten-year, fixed-rate mortgages on 8 hotel properties in Massachusetts and Pennsylvania
- Representation of companies and individuals in the purchase, development, management, financing and sale of commercial properties and businesses, including hotels, restaurants, bars, office buildings and retail properties
- Representation of landlords and tenants in complex lease transactions, including mixed-use properties, warehouse facilities, office buildings, strip malls, including drafting master leases for landlords and tenants

### Lectures & Seminars

- Panelist, *Rent Payments & COVID-19: What Businesses Need to Know*, Massachusetts Lawyers Weekly, 2021
- Moderator, *Now's the Time: Estate Planning During the Pandemic*, Bernkopf Goodman Webinar, 2020

## HONORS & RECOGNITION

Named **2020 Influencer in Net Lease**, *GlobeSt. Real Estate Forum*

AV Martindale Hubbell Peer Review Highest Rating for Legal Ability and Ethical Standards for Seventeen Years

Selected for Inclusion in Massachusetts & New England Super Lawyers, 2006-2020

Selected for Inclusion in 2009, 2010 *National Corporate Counsel Edition of Super Lawyers*

Named as one of **The 5 Best Real Estate Lawyers in Boston**, *Investopedia*

- Speaker, *Investing During and After the Pandemic* Bernkopf Goodman Webinar, 2020
- Speaker, *The Future of Urban Neighborhoods in a COVID-19 World* Bernkopf Goodman Webinar, 2020
- Moderator, *The Office is Not Dead: The Post Pandemic Workplace*, Bernkopf Goodman Webinar, 2020
- Speaker, *Challenges Facing the Real Estate Industry Webinar*, Bernkopf Goodman Webinar, 2020
- Breaking Ground Podcast, [Sidebar with Rachel Baime, Esq.: An Interview with an Exceptional Leasing Attorney](#)
- Breaking Ground Podcast, [Creating Neighborhoods, with Jesse Baerkahn of Graffito SP](#)
- Speaker, *The Intersection of Tech and Real Estate and the Chase for Talent* CoreNet Global North American Summit, 2018
- Moderator, *Innovations in Design and Construction and the Importance of Connectivity* Bernkopf Goodman Breakfast Series, 2018
- Panelist on *REFA Fundamentals: The Essentials of Commercial Purchase & Sale Agreements* in 2018
- Keynote Speaker for Northeastern University Real Estate Club Alumni Event *Real Estate, Technology and the Chase for Talent* in 2018
- Moderator for Boston Bisnow *The Future is Now. New Tech from the Ground Up and Inside* in 2018
- Moderator for New England – Israel Business Council *Disruptors in the Office Market: Risk and Opportunities* in 2017
- Moderator for Bisnow *State of the Market Leasing Panel* in 2017
- Panelist on *Current Trends for Landlords and Commercial Leasing Traps for the Unwary* in 2014
- 2014 Commercial Broker Association Panelist to commercial real estate brokers: *Commission Agreements and Other Ways to Protect Yourself, Tenant Representation, Commission Agreements, Broker Liability*
- Presentation at Risk Management Conference *Reducing Risks in Landlord/Tenant Relationship*
- Presentation to brokers on new trends in leasing and *Rent in Lieu of Commission* provisions
- Panelist on *Real Estate Ethics* for the Commercial Brokers Association
- Presentation to NAIOP on *Real Estate Law and The Ever Changing Commercial Landscape*

## News, Events & Publications

- [PPP Loans and Taxes](#)
- [Six Bernkopf Goodman Attorneys Recognized on the Massachusetts Super Lawyers List](#)
- [Recording available. Now's the Time: Estate Planning During the Pandemic](#)
- [Now's the Time: Estate Planning During the Pandemic](#)
- [Benefits of Captives: They Can Insure Against Pandemics](#)
- [Recording Available: Investing During and After the Pandemic](#)
- [Estate Planning During a Pandemic Presents Tax Savings Window](#)
- [Recording available for The Future of Urban Neighborhoods in a COVID-19 World](#)
- [Recording available for The Office is Not Dead: The Post Pandemic Workplace](#)
- [The Office is Not Dead: The Post Pandemic Workplace](#)

- [Challenges Facing the Real Estate Industry Webinar Recording](#)
- [Webinar: Challenges Facing the Real Estate Industry](#)
- [Influencers In Net Lease – Eric Allon](#)
- [Eric Allon Named Top Influencer By Commercial Real Estate Publication](#)
- [Bernkopf Goodman Launches New Podcast](#)
- [Six Bernkopf Goodman Attorneys Recognized on 2019 Massachusetts Super Lawyers List](#)
- [How Three Local Real Estate Companies Compete Successfully Against Giants](#)
- [Client Alert: Eric Allon's Corenet Podcast](#)
- [Why Commercial Real Estate is Front and Center in the Chase for Talent](#)
- [Bernkopf Goodman panel examines essential role technology has on CRE design, construction and connectivity](#)
- [Eleven Bernkopf Goodman LLP attorneys recognized as 2018 Massachusetts Super Lawyers and Rising Stars](#)
- [Companies Cashing in on Underutilized Space](#)
- [3 smart tech-savvy companies leading commercial real estate into the future](#)
- [Innovative changes ahead in short-term hotel stays and affordable housing](#)
- [Breakfast Seminar: Innovations in Design and Construction and the Importance of Connectivity](#)
- [Boston Business Journal Viewpoint: Real Estate Must Embrace Tech or Become Obsolete](#)
- [Ten Bernkopf Goodman LLP attorneys recognized as 2017 Massachusetts Super Lawyers and Rising Stars](#)
- [New England Real Estate Journal Professional Profile: Eric Allon 2017](#)
- [General Counsel and the Headquarters Lease](#)
- [Eleven Bernkopf Goodman LLP attorneys recognized as 2016 Massachusetts Super Lawyers and Rising Stars](#)
- [Massive Development Proposals Never A Slam Dunk](#)
- [Eric R. Allon, Partner at Bernkopf Goodman LLP, Named to Investopedia's "5 Best Real Estate Lawyers in Boston" List](#)
- [The 5 Best Real Estate Lawyers in Boston](#)
- [Professional Recognition: Super Lawyers](#)
- [Eric Allon: Super Lawyers](#)
- [Ten Bernkopf Goodman LLP attorneys recognized as 2015 Massachusetts Super Lawyers and Rising Stars](#)
- [4 Trends In Boston Real Estate Deals](#)
- [Six Bernkopf Goodman LLP attorneys selected for inclusion in 2014 Massachusetts Super Lawyers and Rising Stars Editions](#)
- [Current Trends for Landlords and Commercial Leasing Traps for the Unwary](#)
- [Commission Agreements and Other Ways to Protect Yourself: Tenant Representation, Commission Agreements, Broker Liability](#)
- [Who profits at the tap? The liquor licensing authorities want to know](#)
- [Capitalizing On New Maintenance And Expense Regulations In Real Estate](#)

- [Bernkopf Goodman Announces 6 Lawyers Selected for Inclusion in 2013 Massachusetts Super Lawyers](#)
- [2012 Risk Management Conference – Emerging Opportunities and a Return to Fundamentals](#)
- [Changing Landscape of Commercial Leasing](#)
- [Eric Allon to speak at NAIOP on “Real Estate Law & the Ever Changing Commercial Landscape”](#)
- [Do Landlords Guarantee Payment of Tenant-Contracted Improvements](#)
- [Where Is The Money](#)